

Sales Representative - Custom Clothing & Promotional Products

Mojo Art and Image, Baltimore, MD

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Mojo Art and Image is looking for experienced and dynamic sales professionals to help us grow our business. Based in Baltimore, MD, Mojo is an innovative screen-printing company with a unique product mix, an award-winning art department, and a cutting-edge production facility.

As part of our team, our ideal sales professional will market and sell our well-regarded retail line (Maryland My Maryland/Old Bay) to Mid-Atlantic retailers, pursue custom printing opportunities, and grow our corporate apparel and promotional product business.

We will also consider sales professionals who have an industry-specific business focus and want to find a new home to help them serve their customers.

As part of Mojo, you will contribute to our team in several key areas:

- Present and sell our lines of retail apparel (including Maryland My Maryland/Old Bay and our resort lines) to expand our retail business in the Mid-Atlantic Region
- Identify and pursue custom design opportunities that leverage the talents of our award-winning art department
- Expand our corporate and promotional product sales with an eye towards long-term growth
- Sell to customers at places of business, trade shows, over the phone, and through email
- Work together as part of a fast-paced and fun-loving sales team in an energetic corporate culture

Qualifications:

- Excellent interpersonal and communication skills
- A passion for selling to customers and satisfying their needs
- Goal-oriented and collaborative

- Established relationships within target markets
- A discerning eye for art and design, and exceptional knowledge of market trends and opportunities
- Demonstrated proficiency in Microsoft Office applications, with a willingness to learn other job-specific programs
- 3 to 5+ years of sales experience preferred

About Mojo Art and Image:

Founded in 2013, Mojo Art and Image provides screen-printing, embroidery, and design for custom and corporate clients, as well as our own retail lines that include Maryland My Maryland/Old Bay. We work with a talented team of 12 artists to help clients present their image to the world through the medium of apparel, headwear, and promotional products. For the past 25 years, our sister company, Buck Wear, Inc., has designed and sold sportswear to retailers nationwide (including Bass Pro Shops, Cabelas, Dicks Sporting Goods, Tractor Supply, and 1,200+ retailers across the country), and was recognized in the Inc. 500 as among America's fastest-growing companies. We are happy to draw on Buck Wear's expertise for our own retail, custom, and corporate clients (it helps that we share the same building). Our staff has decades of expertise in automatic and manual screen-printing, color separating, screen preparation, embroidery, and design. But the cornerstone of our business is customer service: We understand that helping our customers look good, whether through great products or timely deliveries, is the key to our success.

For more information about Mojo, visit: <http://www.getmoremojo.com/>

To learn more about our Maryland-themed retail line, go to: www.mdmymdgear.com