



Dynamic Promotions is a fast growing Promotional Products distributor and Ad Specialties supplier based in Kelowna, BC, Canada. We focus on marketing, advertising and promotion of our customers and their businesses. Helping our customers grow, create awareness or provide incentives for their employees.

Dynamic Promotions is seeking a smart, energetic, motivated person to work as an Independent Sales Representative. If you are interested in a career where you can choose your own hours, work from home and have control of your earnings, Dynamic Promotions may be the perfect fit for you.

Primary Duties and Responsibilities:

- Actively seek out new business opportunities and generate qualified leads
- Perform customer needs assessments / Analysis
- Performing market research to identify trends and opportunities
- Provide detailed sales presentations / proposals
- Creating detailed sales orders / purchase orders
- Customer follow-up communication to ensure satisfaction
- Daily customer contact and vendor contact by email and phone
- Managing customer CRM

The successful candidate will also have/be the following:

- Proficient with computers (Google search, Gmail and CRM's)
- Very comfortable learning new computer software and programs
- Excellent verbal and written communication skills
- Critical thinking / natural problem solver
- Great listener and overall communicator
- Comfortable prospecting, networking, and doing other business development activities



- Comfortable with commission-only pay
- Strong organizational and time-management skills
- Ability to establish and meet work priorities and deadlines
- Self-motivated and success driven, must be able to work on your own
- Strong networking and relationship management skills
- Driven to personal success, self-starter with ambition to succeed
- Degree or diploma supported by proven sales experience is desired;
High school diploma minimum requirement
- An equivalent combination of education, training and experience will also be considered

Please submit your resume to Dynamic Promotions. info@dynampro.ca
Please note that only qualified candidates will be contacted. No phone calls please.