



## **Inside Sales Representative- 289c Apparel**

### Primary Responsibilities

- Sell co-branded apparel, headwear and promotional items to corporate sponsors of University of Texas.
- Build relationships with UT corporate sponsors through constant contact and proactive follow-up.
- Work with vendors on sourcing promotional products and present ideas to customers.
- Meet and exceed revenue targets based upon strategic planning with management.
- Engage in a professional and trusting manner with internal departments: customer service, design, production, accounting and shipping.

### Requirements

- 1-2 years of promotional product sales preferred.
- Creative, innovative and forward-thinking, with an entrepreneurial spirit.
- Be able to demonstrate independent judgment with proven success completing projects from start to finish.
- Good phone presence and a high comfort level initiating conversation with customers.
- Ability to work in a fast-paced environment and manage multiple tasks simultaneously.
- Detail oriented and very organized.
- Works well in team environments.
- Strong computer skills: Word, Excel, Power Point and SAGE.
- Bachelor's degree preferred.
- Report to The Star- World Headquarters of the Dallas Cowboys (Frisco, TX).