

REGIONAL SALES MANAGER – CENTRAL REGION - PROMOTIONAL PRODUCTS SUPPLIER

LOCATION: MINNEAPOLIS OR ST. LOUIS

POSITION:

This Northeast-based Top 40 Supplier is hiring a Regional Sales Manager based in Minneapolis or St. Louis to solidify relationships and sell to distributors throughout the central region. The company, which boasts a 5-star rating with ASI distributors and an "A" rating with SAGE, seeks a candidate with a powerful roster of distributor relationships and a documented, proven sales track record. This pro will be responsible for generating and fulfilling sales in Minnesota, Iowa, Missouri and Wisconsin and developing new opportunities and relationships in the region.

KEY REQUIREMENT:

Minimum 3 years of promotional products industry experience required; must be based in Minneapolis or St. Louis

RESPONSIBILITIES:

Primarily presenting and closing sales with distributors in the central region territory; establishing strong relationships and staying in constant contact with these clients and continually presenting new concepts, programs and products.

JOB REQUIREMENTS:

Minimum three years of experience in the promotional products industry; strong existing distributor relationships; track record of strong annual sales. Professional presence and strong presentation, relationship-building and follow-up skills.

COMPENSATION:

Base salary commensurate with experience, plus uncapped commissions. Full benefits.

NOTE:

REPLY TO EMAIL: Salespositiontop40@gmail.com