

Company: Darling Promo

Operations Manager/Lead Sales Support

Job Location: Austin, Texas (Remote Office) but prefer Austin or surrounding area

### **Job Description**

Darling Promo is a highly successful, fast-growing promotional products company in Austin, TX. We are seeking an individual to oversee the day to day operations. Duties will include managing and leading the inside sales support staff, order management and problem solving, proposal writing and interaction/support of top accounts. This position will report directly to the owner. We are looking for someone that can step in and learn our processes and be ready to contribute to the organization very quickly.

### **Qualifications/Desired Qualities**

- Preferably 5+ years promotional products support experience or experience running a distributorship
- Expert level vendor and product knowledge to be able to direct and develop other inside support staff
- Experience with overseas sourcing
- Previous supervisory experience preferred
- Problem solver and self-directed individual
- Ability to handle a fast-paced, intense environment
- Ability to work off hours on rare occasion when a customer situation demands it

Base Compensation range starting at \$60,000 +

Vacation and Holiday pay, and performance bonuses

Health insurance available. Employer contributes ½ of the monthly employee premium