

EXCEL

Print Resources

“The Only Source You’ll Need”

About Us

Excel Print Resources has been a single source distributor of custom printing and promotional products since 2001. Our reputation is that of a quality service provider, with the knowledge and expertise acquired over 35 years in the printing/ad specialty industry. We have established relationships with key suppliers who understand our business and provide the top-notch products & services which our clients have come to expect.

Position Summary

We are looking for the right individual to assist in expanding our distributor sales operations throughout Southern California.

- Must be self-motivated and passionate about succeeding.
- Possess excellent communication and presentation skills.
- Experienced in prospecting and maintaining new business.
- Ability to multi-task and prioritize effectively while possessing excellent time management and organizational skills.
- Must be enthusiastic and have an energetic approach
- Must have valid driver’s license, reliable vehicle, and ability to travel within their respective territory.

Previous experience in the printing and/or promo industry with an existing base of accounts is preferred, but not mandatory.

Compensation

Aggressive commissions-only sales package, commensurate with industry standards.

Our company will provide sales & marketing support, vendor sourcing, issuance of Purchase Orders, customer billing, accounts receivable management, and the flexibility for you to run your own territory without the restrictions often imposed by larger companies.

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