

# PACESETTER AWARDS™

PPAI # 112642 ASI # 75640 SAGE#53025

Pacesetter Awards™.....Join Our Team!!

- **North East Regional Sales Rep**

Pacesetter Awards™ is a NW Chicago based Industry Leader in the Awards and Corporate Recognition marketplace. Dynamic new products and ideas drive our 68 year old national awards Manufacturing and Wholesaler Company.

Our steady growth in the Corporate Awards dealer market has put us in the forefront of the recognition industry. This growth has led to our need for an additional Outside Regional Sales Rep to cover the North East region.

The individual we seek will grow sales by calling on new and existing clients in the ASI, PPAI and APA industries. A key component will be to educate clients on new products and custom capabilities. Travel will be a requirement with a minimum of 50 nights per year within the region for client visits and national trade shows.

Qualified candidates will have:

- 2 + years of industry experience in outside sales, with a proven track record of account growth
- Developed sales forecasts
- Managed expenses within a budget
- Experience assisting clients with purchasing
- Worked effectively with customer service, marketing and operations departments
- A willingness to travel 50% to 70% in the assigned territory for client visits
- Proficiency in MS Office and Power Point
- Familiarity with HTML and Social Media Platforms

This is an exciting position with a company that is attracting the best and the brightest! We offer a dynamic environment with a competitive salary and excellent benefit package which includes: health, dental, life, STD, LTD, and 401k plans. A Bachelor's degree is desirable. An Award and Recognition background is a definite plus!

Please send your resume and salary requirements via MS Word to: [careers@pacesetterawards.com](mailto:careers@pacesetterawards.com).

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