Join the Eskimo Joe's Promotional Products Group as a Branding Consultant!

Eskimo Joe's Promotional Products Group, Inc. is looking for a Branding Consultant in the Dallas - Fort Worth, Texas area. As a Branding Consultant, you will assist new and existing clients with their promotional product needs. This position will work with our Sales Manager and Internal Branding Sales team to manage all aspects of the client relationship. This position will actively call on prospective clients daily and work to build long-term relationships with them. This position requires a motivated self-starter that enjoys working in a team environment to delight and serve our clients. This position must work to live our vision to create lifelong relationships by delighting one person at a time.

Duties and Responsibilities:

- Prospect and cultivate relationships with prospective clients
- Create and maintain a great working relationship with current clients
- Support every member of the team, every day.
- Utilizing our technology to build and maintain sales.
- Live our company Vision of Greatness
- Other duties as assigned.

Job Requirements:

- Computer proficiency with Microsoft products and ability to quickly learn new software
- Demonstrated organizational skills
- Responsive to customer needs and motivated to complete tasks accurately and by deadline dates
- Great attention to detail
- Great customer service skills
- Good problem-solving skills to identify and evaluate the situation to formulate solutions.
- A self-starter with the ability to work both independently and as part of a team to complete assignments.
- Excellent written and verbal communication skills
- Ability to attend industry trade shows and vendor meetings throughout the year
- Regular travel in the assigned regional territory for client meetings with frequent travel to the Oklahoma corporate office.
- Must have a valid driver's license, reliable automobile transportation, current auto insurance, and a good driving record.
- Must be available Monday through Friday 8:00 to 5:00.
- College degree preferred, but not required
- Prior sales experience, preferably with hunter mentality is a plus.

Benefits of working for The Stan Clark Companies:

- Compensation commensurate with experience
- Rewards and recognition programs
- 401k plan

- Health & Life insurance coverage options
- Paid time off
- Casual and fun working environment

Company Information:
In July 1975, Stan Clark opened Eskimo Joe's in Stillwater, Oklahoma. What started as a bar, has turned into a full-service restaurant and clothing line that has become recognized worldwide.

Creating an affinity for the Eskimo Joe's brand started on day one. It was all about fun, treating people right and making sure that everyone had a great experience. Cups and T-shirts were part of the mix from the very beginning. Stan knew that promotional products and apparel were essential to building the brand.

In addition to Eskimo Joe's, Stan owns one other restaurant in Stillwater, Mexico Joe's, which celebrated its 30th anniversary in 2017. Eskimo Joe's Clothes also has one location outside of Stillwater at Woodland Hills Mall in Tulsa, OK.

Fast forward 27 years from the start of Eskimo Joe's, Stan created Eskimo Joe's Promotional Products Group (EJPPG) in 2002. Why not take the experience of branding Eskimo Joe's and help others make their brand shine? The Joe's brand is all about fun and that stands true at EJPPG.

EJPPG's focus is all about creating a brand experience through exceptional service and creativity. We stand behind our incredible design team, our history of making our clients look good, our ability to provide them with quality products from the top suppliers in our industry, and our 100% unconditional guarantee on everything we do.

At EJPPG, we have a dedicated team ready and willing to make all of our client's dreams come true. Our service is ridiculous! We're the kind of folks that will come in early, stay late, jump through hoops, work insanely hard and do just about anything to make sure that the client gets the product they want perfect and delivered on time. We want to make the client and our contact always look good!

We're not just a place a client can call to order apparel and promotional products, we're their "go to" resource for making their life easier. We do the work for them – ideas, design, easy ordering process and so much more.

We are excited you're considering joining our team! At EJPPG, all team members are family and we take care of our family. If you feel like you can live our vision and mission: "Delight every guest by giving my best!" then we look forward to seeing your application!

To follow our fun check us out on Twitter @EJPPG. To apply for this position, please go to EJPPG.com.