

Howard A. Weiss

5904 S Copper St Suite #104-168 Arlington TX 76017

Cell/text: 972-567-1591 Email: TheHowardCEO@gmail.com

**These trying time have caused my current employee to let me go..
With over 25 years in the promotional products business my skills will
be an asset to your company.**

**Having gained expertise in promotional products and printing
industry working with companies the produced embroidery, silk
screen, digital printing, laser engraving and more. Helping them with
my managing, developing sales, marketing, production and selling
skills**

**I am confident that my experience would more than mesh with your
organization. I eagerly look forward to the opportunity to speak to
you and to demonstrate in person my capabilities to you.**

Respectfully Yours:

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Introduction:

I am a dynamic dedicated, hardworking, results-oriented leader who combines over 25 years of professional experience in the promotional products and printing industry managing, developing, production, customer service and selling.

I have progressive management experience with proven problem solving, decision-making, communication and interpersonal skills.

Exceed expectations and always focus of my client's needs has made the difference in my overall success.

Areas of Expertise:

- Sales
- Strategic Marketing
- Account Management
- Training & Development
- Motivate Sales
- Budget Preparation
- Operations Management
- Organizational Skills
- Facility Management

Professional Synopsis:

- Successfully started promotional products and printing company. Building from scratch to \$500,000+ company and subsequently able to sell profitable.
- Managed manufacturing facility employing over 150 employees.
- Created a three pronged marketing plan utilized social media, bulk mail and telephone sale and built a multi-million dollar Real Estate business increasing business over 200%.

Employment History:

- Account Manager
 - Business Development
 - Director of Promotions
 - Business Development Manager
 - Owner
- MTC Promo Promotional Products supplier
Identification Plates Inc (I D LINE)
Promotional Products supplier
Synergy Promotional Products
Apparel, Promotional Products distributor
Atlantic Envelope / Williamhouse Envelope
Envelope Manufacturing, Printing
Castle Impressions/Wise Solutions
Apparel, Promotional Products, Printing Broker

- Branch Manager Accurate Envelope, Texas, California, Arizona
- Independent Real Estate Agent Keller Williams/Ready Real Estate / Fathom Realty
Real Estate sales agent