



Enhance your brand, inside and out.

Company: Clearly Branded

Job Title: Promotional Products Sales Representative

Job Location: Remote

To Apply: Send resumes and cover letter to: hire@clearlybranded.com

PPAI #602707

We are looking for a motivated, experienced sales representative who will be able to contribute to our fast-growing Promotional Products business. Candidates will be honest, well-spoken, confident, and an outstanding brand ambassador to the organization. Must be a proven Industry professional.

Essential Duties and Responsibilities:

1. Work quickly and confidently to close sales using our vast array of products and services offering to various industries.
2. Diligently source and price product to ensure margin goals are met, prioritizing our preferred vendors to increase discounted pricing opportunities, profitability and relationships with key vendors
3. Effectively utilize social media and other business marketing tools to secure new business.
4. Collaborate with Sales Leadership to develop short-and long-term strategies.
5. Leverage current client relationships to identify and pursue new opportunities.
6. Maintain CRM while identifying customer's needs, competitive trends, and changing environments.
7. Continually increase knowledge of promotional products, trends and services through training and self-learning.

Requirements:

1. Must be an Industry branding enthusiast who uses a consultative, solution-selling approach
2. Must have at least 3+ years of sales experience in the promotional products industry (bachelor's degree preferred but not required).
3. Dedicated professional work ethic, and desire to be part of an exceptional culture, and work as a team player with a passion to grow and learn.
4. Possess excellent oral and written communication skills.
5. Proficient in Microsoft Office Applications (Word, PowerPoint and Excel).
6. Must have reliable internet connection.