

Company: Stackable Sensations

Job Title: Ambassador of Creative Buzz

Job Location: New Jersey

To Apply: Send resumes and cover letter to: Shariv@StackableSensations.com

PPAI #277517

We are hiring! Like a “beautiful turnkey move-in condition” home, we have a **million dollar plus opportunity** (literally) for an experienced, strategic positive salesperson who is a go-getter, creative, thinks outside the box, plus loves to grow, and build relationships.

Do you enjoy networking? Have you ever thought, “I’d be an outstanding personal shopper!” If you have sales experience in addition to that, then we would love to speak with you about this position in the promotional products industry.

You would be joining an energetic, positive-charged organization owned and staffed by women. We take pride in our ability to develop innovative and unique ideas for our clients to help expand their brand awareness.

We are offering an amazing opportunity for you to farm and grow a pre-qualified group of clients. Once you have been trained up to the high standards of SS, it will be plug and play with a company-supplied book of business filled with well-known client names.

What makes you creative and how do you think outside the box?

If interested, please send me a short 30 second video on who you are and what makes you a perfect fit! Plus, your resume to: Shariv@StackableSensations.com

DUTIES AND RESPONSIBILITIES:

- Develop relationships with clients to grow business and earn referrals.
- The ability to prioritize, be detail oriented with great time management is a must.
- Self-motivated with a strong work ethic and always looking for ongoing success.
- Use provided custom CRM system to track/manage sales opportunities including identifying, and documenting details pertinent to accounts such as follow ups, proposals, project status, issues, and marketing.
- Respond to incoming emails/phone calls/texts in a timely matter each day.
- Attend regular sales and marketing meetings.



CREATING UNIQUE BRAND RECOGNITION

2200 Rt 10 West
Suite 206
Parsippany, NJ 07054
T: 973-442-2831 F: 973-442-0558
***.StackableSensations.com

- Think outside the box and love to find innovative ways to help our clients WOW their end users.
- Proactively solve problems that can arise with orders, etc.
- Stay current with industry and technology trends. Develop and maintain positive partnerships with suppliers.
- Manage details of marketing campaigns to generate new and/or return sales leads.
- Proactively research potential sales opportunities on social media.

BENEFITS:

- Stackable Sensations University-a degree in personal and professional growth
- Bereavement leave
- Paid holidays
- 401K with company match
- Profit sharing
- Medical insurance
- Birthday paid off
- Paid Vacation time