

Job description : inside or out side sale representatives / account manager

Think Big, Go Big..... We are Big Star Branding

We are located on the northeast side of San Antonio and have an offices in Las Vegas.

We have been in business for 35 years and are members of the Facilis Group. Facilis is the largest buying group in the industry so we leverage the best pricing with the strongest suppliers.

We have inhouse production and art services. Beside Promotional products we do corporate and work uniforms, screen printing, embroidery and vehicle wraps and banners.

Our mission is to Building long term relationships through stellar customer service. We love what we do and are looking for others who love the industry too.

IF YOU ARE SMART, CREATIVE AND ENJOY HELPING PEOPLE BRAND AND GROW THEIR BUSINESS.... CONSIDER JOINING OUR INSIDE SALES TEAM AT BIG STAR BRANDING!

Personality type:

- * Love sales and working with people
- * Self-motivated.
- * Great communication and computer skills.
- * Have a strong work history and references.
- * Have a background in communications, marketing and or advertising is a plus.
- * Have worked in the promotional products industry is a plus

Responsibilities:

- In bound and out bound calls
- Meet with new and repeat clients over the phone, on line and in person.
- Learn industry-specific software for presentations and order entry
- Communicate with our vendors to gather quote information.
- Respond to customer queries and questions. Close sales.
- Work closely with the Big Star art dept, Production and purchasing department.
- Drive to client's location occasionally to meet with buyers or deliver samples.

Skills:

- * Computer skills include MS Office, Excel, Outlook-Must have an aptitude to learn new industry specific software, keep good follow up notes in CRM
- * Strong communication skills (verbal and written)
- * Friendly, welcoming personality to represent BSB with enthusiasm
- * Detail oriented, have a problem solving attitude and work cohesively with the team members.
- * Have a background in communications, marketing or advertising is a plus.
- * Have working in the promotional products industry is a plus.

Compensation:

- Base salary plus commission

Job Type:

Full time 8:30-5:30 Monday - Friday

Job Type: Full-time

Pay: \$36,176.00 - \$66,064.00 per year

Benefits: insurance , paid holidays and PTO