



**Do you have the Stuff to sell promotional products?  
Do you want to grow your business and allow more time to  
do the things you really want to do?**

**Are you The ONE we are looking for?**

**Great! We have just the opportunity you are looking for.**

Immediate openings in many areas. Universal Creative Concepts is seeking outside business-to-business sales professionals who want to grow their business.

Universal Creative Concepts is a leader in the promotional products industry and is now affiliated with AIA. In business for nearly 31 years, UCC has built a reputation on outstanding customer service, thorough product knowledge and cost competitive pricing platforms. As an industry leader, UCC has fostered outstanding supplier/factory relationships enabling our national sales force to act in a consultative manner to our many clients across a multitude of industries.

Responsibilities include

- \*Supporting client with product needs through sourcing, generating ideas, creating quotes
  - \*Servicing existing clients and creating and growing your client base
  - \*Prospecting and developing relations with current clients and new business development through networking, calling and email campaigns
  - \*Order input and follow through
  - \*Meeting with suppliers to keep up to date on latest product lines and trends
  - \*Investigate and solve customer issues
- The ideal candidate will possess
- \*College degree preferred
  - \*2-3 years work experience in Marketing, High level sales &/or Sales support
  - \*Goal Oriented
  - \*Excellent written and verbal communication
  - \*Strong analytical skills & proficiency with PC/Mac programs: Word, Excel, Powerpoint
  - \*Proven ability to be successful in a fast paced environment with competing priorities
  - \*Strong focus on customer service
  - \*Ability to close a sale in a timely manner
  - \*Enjoys working with people in a positive team environment

Experience in the promotional products industry a plus, but not required. Home based office with corporate office support in product research, order processing, funding of orders, customer service, invoicing, collections and artwork preparation.

Aggressive commission structure with unlimited earning potential. Bonus opportunities and aggressive pricing through our preferred buying power with our suppliers. Direct importer and funding not a problem.

Don't get lost in the sales shuffle and as just another number at another company. We really do want and appreciate all of our UCC family members. Won't you join our family of creative consultants?

Please send your resume to [kaiser@uccpromos.com](mailto:kaiser@uccpromos.com) or call 800-325-1730 and talk personally with David Kaiser, President of UCC.