



PO Box 797
Kure Beach, NC 28449
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pinnaclebranding.com

Job Title: Account Manager

Company Name: Pinnacle Branding

PPAI Membership Number: 612960

Job Location: Anywhere!!

Pay Range: Generous base salary with commission/bonus structure

Benefits: Profit Sharing, 401K matching program & Bonuses

Contact: Please email your resume to Shaylah Paul at

Shaylah@pinnaclebranding.com

Due to our incredible growth, we are seeking an Account Manager to add to our team!

Pinnacle Branding is a large promotional product agency with a global distribution warehouse. We are seeking an energetic, hard working, experienced, detail oriented, driven individual with amazing customer service and communication skills. This person will be an integral part of growing and maintaining well established key accounts. Many of our clients are in tech industry and looking for creative ideas to get their brands and projects recognized. The Account Manager will be responsible for researching, sourcing and quoting custom promotional products and decorated apparel items and presenting them to their assigned client. Ideal candidate will thrive on maximizing every sale, thinking outside the box, and impressing clients with innovative concepts. This is a work anywhere in the world with an excellent Wi-Fi connection position! Generous base with commission/bonus structure! We are looking for the applicant to have:

- Excellent communication, writing, project & time management skills with proven attention to detail
- Experience with Microsoft Office or equivalent, including word processing, spreadsheets & e-mail
- Knowledge of marketing and advertising techniques and methodologies
- Knowledge of decorating processes including silk-screening, embroidery, embossing, engraving, etc.
- Knowledge of printing processes including spot color & 4-color process printing
- Experience with ASI or Sage Search Engines (ESP or SAGE ONLINE)
- Must have attended a PPAI and/or ASI show in the past
- Working familiarity with product fulfillment processes