



Scarborough Specialties, Inc. is a family owned company that has been in the promotional products industry for 29 years. We are a company that values our employees and encourages development and growth. We provide a company culture of Unity, Excellence, Creativity and Growth. Our business is rapidly growing in Fort Worth and surrounding markets. We are looking for an outside sales representative who is humble, smart, confident, has a hunger for selling, self-motivated, detail oriented, enthusiastic, a team player and has great relationship skills to join our team.

#### Questions to consider:

Does commission sales motivate you?

Do you have a strong work ethic?

Do you find it easy to connect with people and build relationships?

Would you like to be in an industry that sells to various markets?

Do you have established business relationships you can sell to now?

#### Qualifications:

Sales experience (Distributor sales preferred)

#### Job responsibilities:

Making sales calls and weekly prospecting

Develop and build customer relationships

Learn internal software system to create proposals, quotes and submit orders. Use of internal customer relations management tools

Find unique and creative ways to help customers get their brand into the marketplace with products that are provided in the promotional advertising industry.

Job Type: Full-time/Outside Sales

Pay: Commission

Scarborough Specialties offers an amazing work environment where employees are appreciated for the value they bring, given opportunities for growth and leadership, and treated like family.

If you are interested in our open position, please email your resume to Jason Lipetska • [jason@scarspec.com](mailto:jason@scarspec.com)