

Key Account Manager – Remote

Are you Creative? Energetic? Geiger, the largest privately owned promotional product company, is seeking a qualified individual that can create and maintain solid business partner relationships with assigned sales partners and Corporate Contacts.

We are looking for an experienced and dedicated Key Account Manager in the ever-changing, fun world of Promotional Products!!! You will be responsible for exceptional customer service and support to the assigned Sales Representative, serving as the primary client contact person for key Geiger accounts. You will be accountable for the overall performance of assigned fulfillment programs, including coordinating the marketing, budgeting, service, and reporting processes for each program and maintaining account portfolios. Working closely with your assigned Sales Partner you will quickly become an integral part of the sales support team dedicated to providing unique, fun, new as well as time-tested custom imprinted promotional items designed to support marketing campaigns.

Duties require knowledge and proficiency in math, writing, public speaking, professional negotiation, and the use of computers equivalent to 4 years of college.

Promotional Products experience is strongly preferred. Work requires 4 years of related experience in relationship management and/or senior account management.

If you have a winning spirit and are interested in working in the fast-paced but fun environment of promotional products we want to hear from you!

- Full-Time Position, 40 hrs. +, M-F
- Full benefits package
- Education reimbursement
- Profit-sharing
- 401k (with a match!)
- Bonuses for industry certification
- Remote work opportunity is available

Geiger is an Equal Opportunity Employer