

# Key Customer Specialist - Remote

Location: East Coast

Do you enjoy researching and negotiating? Are you familiar with the use of promotional products? Do you love working with people and supplying superb customer service and support? Are you looking for a position that is both challenging and rewarding? If this sounds like you, apply to join our team as a Key Customer Specialist today! Our Key Customer Specialist will create and maintain solid business relationships with assigned sales partners and their clients and plays a critical role in ensuring customer satisfaction.

Responsibilities:

- Provide top-quality service and support to our team of Independent Sales Representatives on all pre-sales activities
- Provide creative selling ideas, current with trends in the industry
- Provide aggressive competitive pricing through research and negotiation
- Obtain quotes, and, when requested, prepare for presentation to the client
- Perform order entry during peak times
- Perform order follow-up on proofs with factories, sales partners, and/or customer
- The coordinate art proofing process

Requirements:

- 2 or more years of progressively responsible customer service or sales or sales support experience, including handling large accounts in a service or sales capacity
- Effective written and oral communication skills
- Strong organizational and problem-solving ability
- Strong computer skills
- Ability to meet deadlines, and work independently
- Promotional Products Industry experience preferred

What is in it for you?

- Full benefits package
- Education reimbursement
- Profit-sharing
- 401k (with a match!)
- Bonuses for industry certification

Full-Time Regular

M - F, 40 Hours weekly

Geiger is proud to be an equal opportunity and affirmative action employer.