

Sales Representative
A+ Wine Designs
National City, CA 91950

We are a fast-paced company specializing in custom wine gifts, located just south of downtown San Diego. We are looking for an “all-star” inside sales person. We are in the top 1% of companies in our industry as rated by customer service.

We seek people with a passion for customer service and achieving outstanding results. As a small company, we all wear many hats and look for team members who can thrive in environments where they are empowered to find simple, creative solutions for challenges.

The successful candidate will:

- Work enthusiastically to meet customer needs.
- Be a self-starter who thrives with minimal direction/supervision.
- Have 3+ years of solid experience in sales and the ability to identify, develop and approach potential customers to bring in new sales.
- Offer superior customer service.
- Respond well to time-sensitive requests every day.
- Exude natural warmth, energy and friendliness.
- Be an unselfish team player who can follow direction from management and also act independently as needed.
- Be a problem-solver with outstanding attention to detail.
- Be computer savvy and understand technology (Word, Excel, CRM).
- Have touch-typing skills (>35 words per minute) and be able to efficiently and accurately prepare quotes and enter orders into a custom CRM system.

We are looking for someone who can help lift our sales to the next level. If you have drive, ambition and enjoy working in a fun and friendly atmosphere, please apply!

Starting compensation is \$22 to \$24 per hour, depending on experience.

Commission and Bonus opportunity.

Paid vacation and holidays.

Matching retirement plan.