

Account Manager-Simba

Simba is an award, emblematic, corporate recognition manufacturer that has been in business for 47 years. We have facilities in Camarillo, CA and Concord, NC. We have full custom import and domestic decoration capabilities. We have been serving the trophy and corporate branding markets for decades. We are building out our sales and support staff to handle explosive growth.

Job requirements

- Customer service experience. Ability to efficiently handle incoming requests for quotes and ideas and make product and decoration recommendations.
- Be able to handle inbound and outbound communications in a fast paced environment.
- Great attention to detail and a “measure twice cut once” mentality.
- Ability to create rapport with customers and look out for the best interests of our clients and the company.
- Aggressive and proactive in seeking out business opportunities.
- All of this is happening at the same time so multi-tasking is critical.

What you can expect

- A hybrid office/home office work environment. Initial training will take place in the office (Concord, NC or Camarillo, CA) which will transition into a two-three day in office schedule with balance from your home office (although you are welcome to come into the office daily if preferred).
- Salary is commensurate with experience and aptitude and there will be tremendous opportunity for growth and incentive compensation.
- Benefits include health insurance, paid holidays and vacation, 401K match.
- A great group of people to work with. Support at every step of your onboarding process. An interesting and diverse work day/week with interaction with a ton of interesting people.

For more info please email daniel@simbaline.com