

**Your Leadership.
Our Power.
Unlimited Potential.**

Taylor Corporation has big plans for the future and we need talented leaders to get us there. We power the world's leading brands – and our employees' careers – by unlocking potential everywhere we see it. If you love to lead, are open to new ideas and inspire the best in others, we should talk. We're passionate about our work, we believe there is always a better way, and we're looking for professionals like you.

Want to be part of something powerful? It's time to look at Taylor.

Your Opportunity: Taylor Promotional Products, a Taylor Company, is seeking a **Director of Sourcing and Supply Chain.**

This exciting new role, reporting to the Business Unit President, is one of the most critical positions within the Taylor Promotional Products supply-chain. Drive change as never before in a growing and dynamic supply-chain with excellence in results, strategy and execution while joining a team noted for leadership, innovation, and diversity!

Your Responsibilities:

- The primary focus of this position is accountability for international supplier management including contracts, performance, risk management and costs; within the Taylor's Direct and Digital Marketing Group of Companies.
- Areas of impact include sourcing, logistics (domestic and international), supply management, risk management, supply chain solvency, and product safety and compliance.
- Development and execution of an effective sourcing strategy, best value supplier selection and delivering on KPI's including supplier quality, delivery and productivity.
- Demonstrate strong leadership results while collaborating with business and functional leaders to develop and implement strategies and results around supply chain management.
- Provide strategic direction for the supply chain organization and will develop and execute the overall strategy for supplier and product sourcing and strategy within the group.
- Negotiate and close with current and new suppliers to establish pricing, delivery, quantity, and payment for products and services.

You Must Have:

- Bachelor's degree in Supply Chain, Engineering, Business, or related discipline.
- 10+ years procurement/supply chain experience. Global sourcing experience required, preferably in manufacturing.
- Expert ability to develop and deliver strategic negotiation processes from transactions thru complex business partnerships including RFQs, RFPs and MSAs.
- Ability to locate, qualify and negotiate terms with new domestic and global partners that improve supply-chain results, minimize disruption and reduce risk.
- 5+ years management/supervisory experience in a medium to large-size manufacturing environment.
- Proven supplier performance-management skills with the ability to incorporate this experience into the business to drive accountability, measure performance and improve results.
- Demonstrated teamwork skills, including ability to work effectively across organizational and geographic boundaries. Excellent communication skills (written and verbal); Ability to collaborate with vendors, customers, employees; and influence people.

- Ability to lead distributed, cross-functional, and international teams; basic financial analysis skills, including developing product cost estimates.
- Advanced analytic and data analysis skills. Ability to organize data and independently draw key conclusions to drive business value.

About Taylor Corporation

One of the top five graphics communications companies in North America, Taylor's family of companies provide a diverse set of products, services, and technologies addressing the toughest communication challenges. For 45 years, Taylor has been a premier provider of powerful and innovative products, services, and expertise for individuals, businesses, and distributors large and small. Our 10,000+ employees spanning more than 25 states and nine countries work diligently to create the interactive, printing, and marketing solutions that have helped build some of the world's more recognizable brands. Everything we do begins with identifying the unique priorities and needs of our customers and creating one-of-a-kind solutions. We offer a comprehensive benefit package including several health plans to choose from, dental, vision, wellness programs, life and disability coverage, flexible spending accounts, health savings accounts, 401(k) plan with company match, paid time off (PTO) and 64 hours of annual holiday pay.

The Employer retains the right to change or assign other duties to this position.

Taylor Corporation is an equal opportunity employer. All applicants will be considered for employment without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.