

Strategic Sales Representative

(Remote position)

Looking for an exciting and dynamic career in sales? Look no further than our inside sales team!

We are currently seeking highly motivated and results-driven individuals to join our inside sales team. As an inside sales representative, you will have the opportunity to work with a diverse range of clients, providing them with exceptional customer service and support while driving revenue growth for our company.

Key Responsibilities:

- Develop and maintain relationships with clients through regular communication
- Identify and pursue new sales opportunities within assigned territories
- Meet and exceed monthly sales targets
- Provide exceptional customer service and support to clients
- Collaborate with other members of the sales team to achieve common goals

Qualifications:

- Previous sales experience, preferably in an inside sales environment
- Strong communication and interpersonal skills
- Ability to work independently and as part of a team
- Results-driven with a strong work ethic
- Ability to build and maintain strong relationships with clients

We offer a competitive compensation package, including base salary and commission, as well as ongoing training and support to help you achieve success in your role.

If you are a highly motivated individual with a passion for sales, we want to hear from you! Apply now to join our dynamic inside sales team. Send resume to jmyers@tek weld.com